

## Annual Performance Scorecard

{Date}

Name: \_\_\_\_\_

Title & position: \_\_\_\_\_

Business Unit (check one)

- Advisory                       Maintenance                       Corporate: \_\_\_\_\_  
 Development                       Management                       Corporate Services                       Leasing

Current Base Salary: \$ \_\_\_\_\_ Recommended Base Salary: \$ \_\_\_\_\_

Performance Bonus Potential (% of Base Salary): \_\_\_\_\_%

Goal(s)	Weight (%)	Poor	Fair	Exceeds	Excellent
<i>Company</i>					
•					
•					
•					
•					
•					
<i>Division/Regional</i>					
•					
•					
•					
•					
<i>Individual</i>					
•					
•					
•					
•					
<i>Discretionary</i>					
•					
•					
•					
•					
<b>Total</b>	<b>100%</b>				

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