Independent Rental Owner Professional

IROP Content (18 hours):

• Ownership and property management
• Employees
• Preparing the property
• Rent
• Marketing
• Applications
• Screenings
• Rental agreements and leasing forms
• Moving in
• End of the lease
• Resident problems
• Evictions
• Resident retention
• Taxes
• Protecting your investment
• Section 8

The Independent Rental Owner Professional (IROP) designation program is offered to the rental owner who manages their personally-held multifamily property or properties. Independent rental owners who take the IROP course will learn the many business practices of professional property managers and can now earn the IROP designation after completing the course of study and passing the online exam.

IROP designates learn:

• How to improve efficiency of your operation
• The best management practices, developed over time, by property management companies
• How to comply with federal laws and regulations to avoid fines and penalties
• Ways to increase revenue and reduce expense

For more information on earning the IROP designation, contact NAAEI's Director of Instructional Design, Shana Treger at shana@naahq.org.

iROP
The Independent Rental
Owner Professional Course

NAA National Apartment Association — **EDUCATION INSTITUTE**

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