

Professional
Growth for the
Residential
Property
Manager

Education & Designation





## Certification Courses to Achieve Designation

Of all the ways you can add to your business and enhance your professional standing, few can compare with the benefits resulting from earning NARPM designations.

## The Benefits of NARPM Certification

From increased referrals to finding new ways of maintaining the owners and renters you have, achieving a designation is good for your business. It gives you the baseline for creating a business that surpasses the competition and sets you apart from those without certification.

Other benefits of earning a NARPM designation:

- Builds confidence
- Gives you credibility
- Demonstrates your professionalism and experience
- Demonstrates your high degree of ethics
- Helps you get the recognition you need
- Increases your earnings potential
- Provides opportunities to build relationships with your peers
- Develops important leadership skills.

In NARPM's commitment to bring the best and most informative education to its members, it has developed two designations to recognize those individuals who have demonstrated their superior expertise and knowledge in the industry. NARPM also awards one special designation to those companies that work to be at the top of the industry.

# Give yourself the edge to put your professional growth on the fast track

Our designation program is designed to provide you with an upward process of professional growth. Earning a designation – for yourself or for your company – gives you recognition while it provides many opportunities and marketing benefits. Having a designation sets you apart as a leader. It builds confidence and gives you credibility while it imparts the knowledge and skill to help you make the leap from good – to great.

## Individual Level

#### Residential Management Professional (RMP®)

This designation is awarded to professionals who have completed 18 hours of NARPM approved coursework, who have experience in the management of residential property, and who have provided service to NARPM and their Chapter.

RMP® requirements are that you:

- Be a current member of NARPM
- Be a currently licensed real estate agent for a period of not less than the two previous years (if your state requires licensing).
- Have verification of IOO unit years of experience acquired over a minimum of two consecutive years (one unit year equals management of one residential unit for one year). Must have minimum of 25 residential units during candidacy period and at time of achieving designation.
- Successfully complete 18 hours of NARPM approved RMP® coursework.
- Earn 50 elective points through service to NARPM.
- Attend at least one NARPM National Convention prior to completing candidacy.
- Submit sealed letters of recommendation from two RMP®s and three clients.
- Submit a completed candidacy checklist packet within three years of application date.

#### Master Property Manager (MPM®)

This designation is awarded to RMP® designees who have demonstrated proficiency in the management of residential properties, have completed an additional 24 hours of NARPM MPM® level coursework, and have contributed substantial time, talent, and energy to further advance NARPM and their industry. MPM® requirements are that you:

- Be a current member of NARPM.
- Be a currently licensed real estate agent for a period of not less than the five previous years (if your state requires licensing).
- Have achieved the RMP® designation.
- Provide verification of 500 unit years of experience acquired over a minimum of five consecutive years (one unit year equals management of one residential unit for one year). Must manage a minimum of 50 units during and at completion of candidacy.
- Successfully complete 24 hours of NARPM approved MPM® coursework.
- Earn 200 elective points (includes the RMP® points earned) through service to NARPM, local chapters, and the property management industry.
- Attend at least two NARPM National Conventions prior to completing candidacy that were not counted for RMP® candidacy.
- Submit sealed letters of recommendation from two MPM® and three clients.
- Submit a completed candidacy checklist packet within three years of application date.

#### **Elective Service Points**

Here is a list of several service initiatives that qualify as the needed points for various designation work.

- Starting a NARPM chapter
- Serving as a Chapter Officer
- Serving on a Chapter Committee
- Serving on a National Committee
- Serving on a State or Regional Committee
- Writing a Published Article in the *Resource*
- Taking additional courses
- Attending additional conferences or conventions
- Teaching a NARPM workshop
- Performing other NARPM or Community Service projects

## Company Level

## Certified Residential Management Company (CRMC®)

This designation is awarded to those professional property management firms that demonstrate a high standard in both procedures and customer service. A detailed examination of the company is required for this distinction. CRMC® requirements:

- Have an MPM® designee on staff.
- Provide verification of 500 unit years of management experience (one unit year equals management of one residential unit for one year).
- Successfully complete an on-site visit from a NARPM auditor selected by the Certification Committee. The evaluation is based on an CRMC Audit Checklist.
- Publish notice of candidacy in the Residential Resource.
- Complete the audit process within three years of making application.

## **Designation Mentor Program**

Like many things in life, earning a designation is not a process you need go through alone! A Mentor will be assigned to you to help ensure your success. This individual will help review the checklist and advise you on your answers as well as suggest options for verifying requirements, share their own designation binder as a model, and keep you on deadline and on task by reminding you of important upcoming dates.

## NARPM: Bringing the best educational opportunities to its members

The National Association of Residential Property Managers (NARPM) offers an effective, professional learning environment for owners of property management companies, property managers, and their support staff. Founded in 1988 to promote professionalism and education for residential property managers, NARPM represents approximetly 2.000 members—comprised of real estate agents, brokers, managers, and their employees—throughout the United States, Canada, and Australia.

## Application for Candidacy

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Office Phone:	Fax:	
E-mail:		
ears with present company		
If less than two years, include previous company name & address)		
Designation you are seeking:		
☐ RMP®		
☐ MPM®		
☐ CRMC®		
All of the information contained in this application is accurate and complete. I certify that I am licensed if		
equired by my state.		
Applicant Signature:		Date:

Flease cut along the line

For Inquiries, email us at info@narpm.org

